

Beyond the Elevator Pitch: Inside Start-up Stories

asked by **DCZ**  **HeadhunterAngels**

**”As you start your journey:
Prioritize, prioritize,
prioritize!**

*Patrick Bongartz
CEO of BioThrust*



BIOTHRUST



Spotlight on
Patrick Bongartz

CEO of BioThrust

1. What key issue does your company tackle, and what impact will it have on the world?

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With our bionic bioreactor approach, we **overcome the decade long problem of scaling all kinds of sensitive cell cultures into industrial scale.**

This particularly holds for innovative immune and stem cells.

In doing so, we will make these life-saving cell therapies available for everyone!



2. What special skills or innovations make your company stand out?

” We are rethinking bioreactor design completely.



As a result, we developed a set of IP, like our **proprietary Membrane Stirrer** and our **in-situ perfusion bottom for our single-use bioreactors**, which are unique in the field.

In fact, our Membrane Stirrer, for instance, is the **industry's only system achieving sufficient gas transfer without using bubbles.**

3. What inspired you to found this company?

” To make our technologies **available for every lab**, thereby providing a helpful **toolbox for cell cultivation to researchers all over the globe**.

A lot of them are working on the next cure for cancers, Diabetes, Parkinson etc. But they are facing **scale-up problems, related to bubble-aeration and -therewith - cell-loss**.



We can circumvent that and accelerate their development!

4. What makes your company attractive to investors?

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Strong interdisciplinary founders with an even more interdisciplinary team



Robust & disruptive IP





Fast development and feedback-loops of early market entry




Approved grants for leveraging an invest and strong market interest

5. Why is your company a great place to work and attract top talent?

”  We take pride in our team-members' work.

 We foster a respectful and supportive working culture.

 We empower ownership and real responsibility.

 We encourage creative solutions and personal growth.



6. What advice would you give your past self at the start of your startup journey?

” **Prioritize,**
Prioritize,
Prioritize!



7. Can you share a fun fact or running gag in your team?



” The majority of our engineers are extreme space-nerds, watching online live streams of rockets and debating those during lunch.

Every time we have a disco-meeting¹ with a space company, I feel a lot of pressure to transform it into a real cooperation... 😊

1. „Discovery-meeting“

In a Nutshell




BIOTHRUST

 Location: **Aachen**

 Foundation: **2022**

 Financing: **Seed**

 Team: **19**

 Web: **www.biothrust.com**

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